



WORTHINGTON
& ASSOCIATES LTD.

COURSES

IN-HOUSE TRAINING - Seminar Materials from Expert **ROBERT C. WORTHINGTON, LLB**

Worthington and Associates Ltd.'s seminar materials can help your organization rise to the legal challenges inherent in contracting, purchasing and competitive bidding. Your staff will learn how to identify and avoid legal risk and improve your supply chain management processes. Robert's seminar materials, taught by your qualified in-house instructor, will give your team the laws you need to know, in an easy-to-understand way. Robert's seminars are fast, efficient, and affordable. *An ounce of training is worth a ton of litigation.* Protect your organization ... arm your team with legal knowledge ... call today!

ONE DAY SEMINARS:

Secrets of Contract Management www.purchasinglaw.com/pdfs/SCM.pdf

Outline: www.purchasinglaw.com/contractmanagementsecrets.htm

Secrets of Competitive Bidding Law www.purchasinglaw.com/pdfs/SCBL.pdf

Outline: www.purchasinglaw.com/competitivebiddinglawsecrets.htm

Secrets of Requests for Proposals www.purchasinglaw.com/pdfs/SRFP.pdf

Outline: www.purchasinglaw.com/requestsforproposalsecrets.htm

Secrets of Effective Services Contracts www.purchasinglaw.com/pdfs/SESC.pdf

Outline: www.purchasinglaw.com/secretsofeffectiveservicescontracts.htm

Secrets of Procurement Law www.purchasinglaw.com/pdfs/SPL.pdf

Outline: www.purchasinglaw.com/procurementlawsecrets.htm

Secrets of Drafting Procurement Documents www.purchasinglaw.com/pdfs/SDPD.pdf

Outline: www.purchasinglaw.com/draftingprocurementdocumentssecrets.htm

Secrets of Contract Law www.purchasinglaw.com/pdfs/SCL.pdf

Outline: www.purchasinglaw.com/lawofcontractsecrets.htm

Secrets of Agency, Employment & Contracting Out <http://www.purchasinglaw.com/pdfs/SAECO.pdf>

Outline: <http://www.purchasinglaw.com/agencyemploymentandcontractingoutsecrets.htm>

Secrets of Supply Contract Drafting www.purchasinglaw.com/pdfs/SSCD.pdf

Outline: www.purchasinglaw.com/supplycontractdraftingsecrets.htm

TWO DAY SEMINAR:

Legal Secrets for Effective Project Management www.purchasinglaw.com/pdfs/LSEPM.pdf

Outline: www.purchasinglaw.com/lsepm.htm

IN-HOUSE SEMINARS

LICENSES

Non-exclusive licenses available now to qualified instructors!

LOCATION

Your Office, Your City

FEES

- Train 10 – 20 staff for the same flat fee!
- License Fees are based on flat daily teaching rates + number of registrants + expenses + taxes
- We can custom-design course presentations based on your topic-related documents for a nominal charge.

BOOKINGS

For a custom quote, or to license a seminar for your organization, please contact:

EML rcworthington@shaw.ca

TEL 250-580-6044

What clients are saying: Bob's seminars are an absolute must have! They provide a rock solid foundation in the principles of law that anyone purchasing for their organization must possess in order to be truly effective. He's the best and most respected trainer in the business. Every procurement professional should take his seminars!



ROBERT C. WORTHINGTON, LLB

An award-winning lecturer in law, Robert C. Worthington, LLB, taught purchasers and contract managers throughout Canada for over three decades, specializing in the laws of contract, competitive bidding and procurement. He has written three books on contract and procurement law, designed especially for contracting and procurement professionals. His fourth book, on Negotiation, is a helpful desktop reference for all your contract negotiation needs. Robert's books and law courses are entertaining as well as informative. For more information, please visit www.purchasinglaw.com