

Robert C. Worthington, LLB

WORTHINGTON & ASSOCIATES LTD.

Seminar material licences and Keynote presentations



ABOUT BOB: Author and teacher Robert C. Worthington has been guiding professionals through the perils of contract and procurement law with clarity and humour for thirty years. Though he has retired from teaching, Robert can still help you make complex legal issues easy to understand and apply – your qualified instructor can license his seminar materials and teach them in-house for you! Robert’s seminars contain no legalese – just straight talk and straight answers! Robert believes that an ounce of education is worth a ton of litigation.

SEMINARS: Robert has written and taught legal training courses for numerous private companies, governments, crown corporations, universities, and professional organizations and his seminars have been enthusiastically received in cross-Canada teaching tours for three decades. For the current list of in-house courses that you can license for your organization, please visit the *Seminars* link on his website.

If your procurement, contracting or legal team need to know the legal rules of contract and procurement, so your organization can manage day-to-day contracting affairs with awareness of the legal risks involved, then Bob’s materials are for you...they truly are worth their weight in gold. If you want to know how Canadian law affects your day-to-day procurement affairs, how to reduce your personal / corporate legal risk, and how to improve your contracts, call today.

KEYNOTES: Robert’s refreshing presentation style makes him a popular speaker at national procurement conferences. He takes potentially boring subjects and makes them interesting and amusing. Keynote engagements have included: Canadian Airports Purchasing Association (CAPA), Canadian Association of University Business Officers (CAUBO), Canadian Public Procurement Council Forum (CPPC), Educational Cooperative Purchasing Group (EDCO), Canadian Institute for Purchasing and Materiel Management (CIPMM, previously MMI), National Institute of Governmental Purchasing (NIGP), Ontario Universities Purchasing Management Association (OUPMA), Senior Purchasing Executive Round Table (SPERT), Western Universities Purchasing Association (WUPA), and the Supply Chain Management Association (SCMA) (formerly PMAC), among numerous others. Please visit Robert’s website *Keynote* link for more information.

PUBLICATIONS: Robert writes books on law designed especially for procurement professionals. His 1st book, *The Purchasing Law Handbook*, is updated annually. His 2nd book, *The Public Purchasing Law Handbook*, covers issues pertinent to Municipal, Provincial, and Federal Government purchasing and contract management. His 3rd book, *The Desktop Guide to Procurement Law*, gives you great tips, tricks, checklists, and handy sample clauses, all to help you meet the challenges of procurement and contracting. His 4th book, *Negotiation - Tips, Tricks and Tactics for Successful Dealmaking* will help you become a better contract negotiator! No legalese – just the laws you need to know, plain and simple. Robert’s four books are published by Canada’s leading legal publisher, LexisNexis Butterworths Canada. He has also published in numerous magazines, including Summit, Purchasing B2B, Municipal World, The Legal Edge, and in NIGP and PMAC newsletters regionally and nationally. Visit the LexisNexis Bookstore or email us for more information. Watch for Robert’s newest book on *Wills and Estates law*, coming soon! Happy contracting!

Bob makes procurement law simple to understand. His seminar materials provide practical, helpful information.

Your company’s qualified in-house instructor can now license these courses for presentation to your procurement team.

When you want to educate your team about contracts, competitive bidding and procurement, you need expert purchasing law knowledge and vast experience. It’s all here....Bob’s courses will help you and your team save time, hassle ... and money!

If you are a procurement or contract specialist, you need to know these laws. Call on the skills and experience of an expert – call on Bob.



**WORTHINGTON
& ASSOCIATES LTD.**
BUSINESS EDUCATION-PROCUREMENT LAW

Box 2801
Sidney, B.C. V8L 5Y9

W: www.purchasinglaw.com
E: rcworthington@shaw.ca
P: 250-580-6044