

The Laws of Agency, Employment & Contracting Out - Legal Secrets



WORTHINGTON
& ASSOCIATES LTD.

ONE DAY COURSES

IN-HOUSE SEMINARS with ROBERT C. WORTHINGTON, LLB

Secrets of Agency, Employment & Contracting Out

If you don't know exactly how to define and contract with the Employee, Agent, or Independent Contractor, this course is for you. There are three ways work is done - by Agents, by Employees, or by Independent Contractors. Each has different laws, rights and responsibilities. Confusing the categories can have major legal consequences ... Contractors can be deemed Employees ... Employees can be acting as Agents yet not be personally liable for their own mistakes ... Contractors can avoid liability for negligence. These and many more situations can expose your company to legal jeopardy. This is a full day of instruction, focusing upon the legalities, similarities and differences between Agents, Employees and Independent Contractors.

COURSE CONTENT

- The Agency relationship
- The Employment relationship
- The Independent Contractor relationship
- Personal liability of Agents & Employees
- The Special Risks of "Contracting Out"
- Conflicts of Interest (definition and resolution)
- Wrongful and Lawful dismissal of Employees
- The Hidden Dangers of being an Agent
- The Implied Conditions of the Agency and Independent Contractor Contract
- Sample clauses / checklists for Agency
- The rights, responsibilities and differences between Agents, Employees, and Independent Contractors
- Terminating the Independent Contractor agreement

WHO SHOULD ATTEND Professional Contract Administrators, Professional Purchasers, Supply Managers, Financial and General Managers, Human Resources Personnel and anyone who works with contracts, competitive bids or hires for their organization. These types of organizations have found this course helpful: • Airports, Airlines & Aerospace Engineering • Educational Institutions; Universities, Colleges, School Boards • Federal and Provincial Governments, Crown Corporations, Municipalities & Districts • Forest Industry, Pulp & Paper • Manufacturing & Distribution • Medical Care Facilities, Hospitals & Health Authorities • Mining, Minerals & Chemicals • Oil & Gas • Power & Public Utilities • Telecommunications • Private Business & Services • Purchasing Organizations • Professional Associations.

PARTICIPANT COMMENTS • Bob's courses are tops in the industry. His style keeps the participants interested. • Excellent presentation. Cases and examples very interesting. • I loved the non-legalistic approach and delivery. • Bob's knowledge and wit are impressive. • Very relevant and useful information. • Bob's presentation style is smooth and upbeat. • I can take these ideas and apply them right away. • Excellent, valuable seminar!

IN-HOUSE SEMINARS

DATES

Seminar dates are available now!

LOCATION

Your Office, Your City

FEES

- Fees are based on a flat daily teaching rate + additional registrants + expenses + taxes
- We can custom-design course presentations based on your competitive bid documents.
- Train 10 – 20 staff for the same flat fee!
- For a custom seminar proposal and price quote, call today!

BOOKINGS

To book a seminar for your organization, please contact:

EML rcworthington@shaw.ca

TEL 604-488-0114

[Add a keynote presentation to your booking and save \\$!](#)

Participants will receive a detailed set of course materials to use as a desktop reference.



ROBERT C. WORTHINGTON, LLB

An award-winning lecturer in law, Robert C. Worthington, LLB, has taught purchasers and contract managers throughout Canada for over 26 years, specializing in the laws of contract, competitive bidding, and procurement. He has written two books on contract and procurement law, designed especially for contracting and procurement professionals. Robert's books and law courses are entertaining as well as informative. For more information, please visit his website at www.purchasinglaw.com.